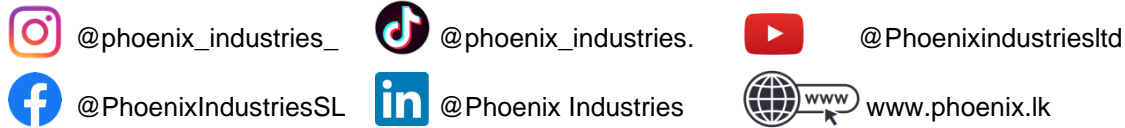


## Phoenix Industries – Business Analyst – B2B

Imagine what **YOU** could do here! At Phoenix, great ideas have a way of becoming great products, services, and customer experiences very quickly. Bring passion and dedication to your job and there's no telling what you could accomplish.

### Company Profile:



### The Role

The Business Analyst role, at a **senior executive level**, will be responsible for analyzing business operations and identifying opportunities for improvement. To support our ambitious growth plans, we're looking for a smart, collaborative, and passionate individual who is dedicated to making a genuine impact on our business system.

### Key Responsibilities

1. Carry out monthly, quarterly, and annual business reviews for all B2B segment customers.
2. Modelling business processes and identifying opportunities for process improvements.
3. To analyze business problems to advise clients on alternative solutions.
4. Coordinate cross-functional teams and drive business initiatives.
5. Keep track of multiple projects and be highly responsive with regards to deadlines and estimations.
6. Build and maintain reports, ensure data accuracy, develop forecasts and models, and provide insights for informed strategic decision-making.
7. Carry out research on best practices in relation to SOPs and adopt same in developing/revising SOPs.
8. Effectively interact and manage client relationships to maintain long term business partnerships.

### Requirements

1. Possess a bachelor's degree in business management, or equivalent field. Being qualified in CIMA, CA, ACCA would be an added advantage.
2. 2-3 years hands on experience in a business analyst role
3. Should perform the activities independently or with minimal directions.
4. Interpersonal, verbal and presentation skills
5. Proficient in MS Office package with exceptional excel and PPT skills.
6. Excellent analytical, problem-solving, and decision-making skills.
7. Prior experience in financial modelling and data analytics would be an added advantage.
8. Positive attitude and willingness to learn.
9. Excellent command in both English and Sinhala languages

If interested, please send your resume, and cover letter to [Careers@Phoenix.lk](mailto:Careers@Phoenix.lk)

